

SM

Comparison & Campaign Strategy

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SAE: Virtual Exhibition

Purpose

A virtual space that leads can be directed to all year round. With a push to direct traffic to this space to people that registered for an on campus event but were unable to attend. The virtual exhibition space should allow prospective students to check out student work with a description of what the project is and at what stage of the course the work was created as well as a space for them to gather more information on the course we offer, promotions we are offering eg-Scholarships, early entry and how and where to apply for a course.

Benefits to SAE

- A way to engage with prospective students online all year round
- A way to reconnect with prospective students that have expressed interest in attending an event but missed the event.
- A place to host an online event with 2 way conversation
- Another way for Media teachers to see what SAE has to offer but also the quality of projects our students make, therefore solidifying SAEs reputation to the tertiary market.

Benefits to Prospective Students

- An interactive way to engage with SAE's offerings.
- An opportunity to engage with SAE online
- Understanding of what SAE has to offer
- Understanding of course avenues available
- Understand what they will create as part of their course.

Event Outline

- looked like the theater room.
- videos
- featuring Alumni and current students etc.
- Include the apply now form
- How to apply information.

Campaign objectives

Participation

Objective: Attract target audience to the virtual exhibition. Goals: Achieve target registrations and track visitor engagement metrics.

Enhance Engagement

Objective: Encourage attendees to explore and interact with virtual exhibits. Goals: Increase time spent per exhibit and monitor interactions within each booth.

Brand Exposure for Exhibitors:

Objective: Increase visibility and awareness for exhibitors. Goals: Ensure exhibitors receive exposure through featured listings and track impressions/clicks on exhibitor profiles.



 $\frac{1}{2}$

• A virtual space that looks like the SAE expo stand where visitors can click on videos of course directors talking about what their courses have to offer (like the course outlines from Open Day) These videos should be embedded into the space and not direct traffic to an external website. It would be great if this space

• Live Zoom information sessions to be used until we have evergreen content

• The virtual expo stand should be gated content so we are able to have lead capture, this form could be supplied by marketing so it links with salesforce, if this is not possible the content could be provided to Marketing on a timely basis to be uploaded to salesforce for lead nurturing activity.

• Include a space for the general information session - Why study at SAE,

• The space should also allow for times when a staff member could 'man' the stand and interact with prospective students via video and/or chat.

The potential to add videos from Alumni or existing marketing suite.

SAE Social media



Regulatory posts Almost daily Average engagement More likes than comments

f 59 k followers

Regulatory posts Daily Posts Average engagement Few reactions, almost no comments 6.49 k followers

in 9 k followers

J 9.87 k followers

Regulatory posts Every few days Average engagement More likes than comments and the views range from 500 - 80k per video



followers



Regulatory posts Every 3-4 months Average engagement Video views range from 8k - 100k and near to zero likes or comments

Regulatory posts Every 1-3 days Average engagement Few reactions and comments

Regulatory posts 1-2 times a week Average engagement Around 60-500 views per post with minimal comments or reposts



Ethical Considerations



Student privacy and confidentiality

- Sharing student work or achievements could unintentionally expose personal details.
- Obtain written consent from students before sharing any identifiable information, including photos, names, or project specifics.

Realistic expectations and portrayal



- Highlighting only successes might create unrealistic expectations about career paths or program outcomes.
- Balance success stories with testimonials that discuss the hard work and dedication required in creative fields.

Inclusive and respectful communication



- Social media content could unintentionally exclude or offend potential students from diverse backgrounds.
- Feature a variety of students and alumni from different backgrounds in their social media content.
- Use inclusive language and avoid stereotypes.



SAE social swot

SAE's SWOT analysis evaluates internal strengths and weaknesses, as well as external opportunities and threats. It identifies areas of advantage, such as strong branding and engaged community, while pinpointing challenges like resource constraints and competition. This guides strategic decisions in social media marketing.

Strength

- SAE understands the values of strong brand reputation and recognition
- The SAE community is active and engaged online
- SAE provides access to industry knowledge and networking opportunities

Opportunity

- Expanding social media presence can help SAE achieve a wider audience with younger demographics
- Utilising user-generated content from students will be showcased
- Collaborating with Influencers to enhance brand credibility

Weakness

- SAE may rely on traditional social media marketing and content creating
- Have limited reach to target audience
- May lack knowledge of leveraging newer and trendy social media content

Threat (Challange)

- Competing with other educational institution's can attract more students
- Updates to platforms algorithms or policies may impact reach of engagement
- Social media trends and platforms need constant adaption and monitoring to stay relevant

Smart Goals



Brand Awareness

Gain exposure for SAE before the launch of the virtual exhibition.



Audience Growth

Reach for a higher following in target audience ie High school students during virtual exhibitions.

₀ĵĵ

Engagement

Improving Social Media Engagement with existing students/teachers/followers around the virtual exhibition.

Competitive **Analysis**

JMC Academy

Relevant statistics

JMC have an auto play video on their youtube channel that is engaging and catches your attention. Their highest following is on Facebook.

Strengths

Focus on showcasing student work and achievements, active in responding to comments and messages.

Weaknesses

JMC Academy don't have TikTok as part of their social media platforms. Content can be repetitive, might not appeal to a broad audience.

Content that resonates

Student success stories, behind-the-scenes glimpses into campus life, industry expert interviews. Strong reputation.

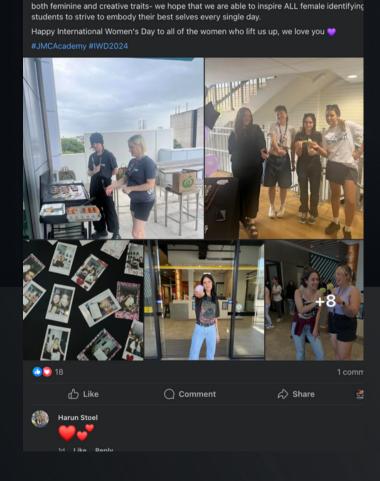


Established: 1969

World Class Facilities And Technology. Smaller & More Personable Classes.



Examples of Work



INTERNATIONAL WOMEN'S DAY! It was a big day across our campuses today as we

celebrated the incredible women that make up the JMC community. Sensitivity, intuition,

empathy, passion, strength and emotion are just some of the qualities we would consider to

JMC Academy 🤗 March 8 at 4:40 PM · 🕲

Facebook

71 K Followers





Choose to Create at JMC Academy | Your People, You find out more about our talented students and ourses, head

L 1

JMC Academy @JMCAcademy · May 12, 2023 · New Video Upload: Choose to Create at JMC Academy | Your People, Your Future, Your Way



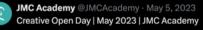
Choose to Create at JMC Academy | Your People, You fo find out more about our talented students and purses, head.

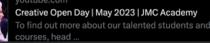
ılı 338

JMC Academy @JMCAcademy · May 5, 2023 New Video Upload: Creative Open Day | May 2023 | JMC Academy



d out more about our talented students and 1 292





Creative Open Day | May 2023 | JMC Academy



Visual examples of their social media activity



BTS! A few weeks back our Sydney film, audio, acting and entertainment management students had the opportunity to help create the fourth episode of Variety Australia's podcast... this time staring the absolutely iconic Aussie creative Tim Minchin!

Our students had a ball and were able to learn so much in so many ways- from capturing the podcast recording itself through to being a part of the conversation between Tim and podcast host Luke. Well done to all and thank you Tim for inspiring us with your incomparable industry experience!

Who would your dream podcast guest be?

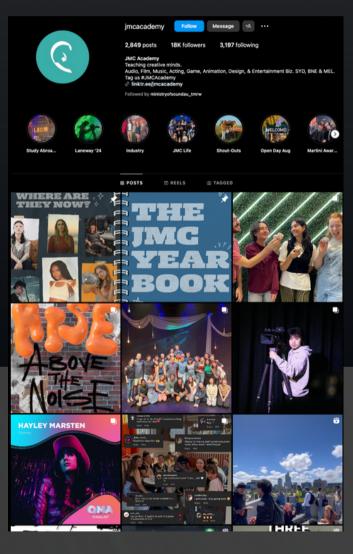
The fourth episode of The Variety Australia Podcast is out now on all major podcast platforms and Youtube.

#JMCAcademy #varietyaustralia



Linkedin 11 K Followers

+ Follow 🔶 …



instagram 18 K Followers

Competitive Analysis²

Collarts

Relevant statistics

Collarts don't have a social handle for both LinkedIn or TikTok (yet).

Strengths

High-quality production value in their content, strong focus on alumni achievements.

Weaknesses

May come across as exclusive or expensive, content schedule might be inconsistent.

Content that resonates

Showcasing graduate work, virtual tours of their facilities, collaborations with other institutions.

Established: 1993

Collarts is Australia's leading tertiary arts education college, focussed on industry-based learning in the arts and entertainment industries.

COLLARTS

Examples of Work



TWO NEW COURSES: our Diploma and Bachelor of Esports Management +

Collarts @Collarts · Jul 4, 2023

Public Relations is here!

- Collarts @Collarts · Jul 12, 2023 See you soon @MIFFofficial 🎉 collarts.edu.au/blog/collarts-
- 1.1 164
- Collarts @Collarts · Jul 10, 2023 it's #CollartsOpenDay time. discover all things Collarts on Saturday 26th August. 💓 register now: bddy.me/448Hry



X (twitter) 1.1 K Followers

Collarts

have succeeded in chasing their passion, despite working in other industries or initially studving a completely different course.

👉 Vidhi Vira: #ScreenMedia graduate who interned with Melbourne International Film Festival 👉 Zabrina Araya: #MusicPerf formance graduate who found Collarts after course-jumping at

Mishael Figueira: #MusicPerformance graduate who went fro
See more



Write a cor

Facebook 23 K Follwers

Visual examples of their social media activity



nterior Design - Student Graduation 'ideo 2023 7 views • 4 days ago



creen & Media at Collarts 31 views • 2 months ago



Vhat's Life Like at Collarts? 75 views • 4 months ago

youtube 2.1 K Followers



Event Management at Collarts 83 views • 1 month ago

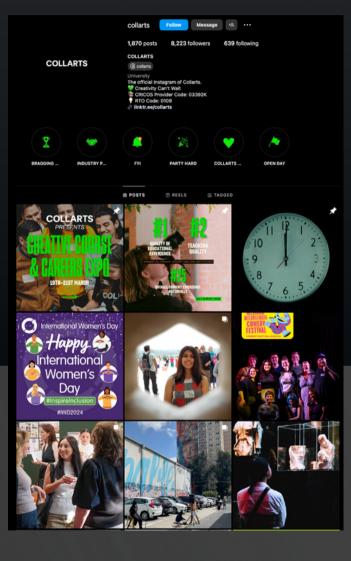


Empowering Sustainable Fashion: Collarts x M/FW 2023 232 views • 2 months ago



Performing Arts at Collarts 237 views · 4 months ago





instagram

8.2 K Followers

Competitive Analysis³

Whitehouse University of Design

Relevant statistics

Their highest following is on Facebook. They don't have a TikTok account (yet).

Strengths

Emphasis on practical skills and career opportunities, active in online communities. Decent amount of student showcases displayed in their posts.

Weaknesses

Content might be too sales-oriented, lack of student testimonials.

Content that resonates

Employer spotlights, tutorials and design tips, live Q&A sessions with faculty.



Whitehouse Institute of Design, Australia has campuses in Sydney, Melbourne and Brisbane. Study at Australia's Leading Design School.



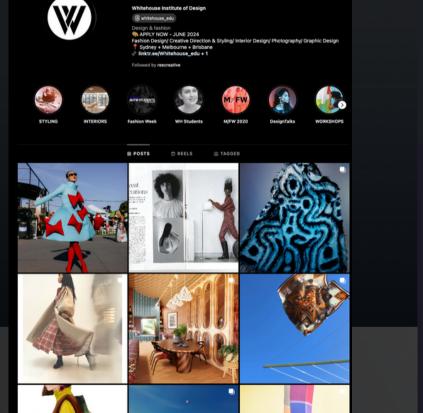
Established: 1988

Examples of Work

Whitehouse Institute of Design, Australia November 29, 2021 · 🛇

We invite you to join us Live from Sydney on 09.12.21 at 17:00 (AEDT) for the launch of the 2021 Whitehouse Graduate Design Exhibition. This exhibition showcases the signature graduate projects from our Bachelor of Design students specialising in the areas of Fashion Design, Interior Design and Creative Direction and Styling. View Exhibition: https://whitehousedesig







12 k Followers

instagram 12.4 k Followers

Visual examples of their social media activity



whitehouse institute of Design 2.783 followers

T FOILOW ...

Congratulations to the five Whitehouse Institute of Design, Australia graduates who have made the ARTSTHREAD 2023 Global Design Graduate Show in collaboration with Gucci.

Please vote and share your support for our students!

- Rohan Tillet, https://lnkd.in/gwNrndqz
- Jana Pondevida, https://lnkd.in/gvgKnWFW
- Jamie Cameron, https://lnkd.in/gHgm2Zyn
- Casey Leeming, https://lnkd.in/g4uad24i
- Amy Cottrell, https://inkd.in/geUFvUie



Public vote now live

Visit portfolios and select your favourites

#globaldesigngraduateshow

DIGITAL PRODUCT FINE ART VISUAL COMM

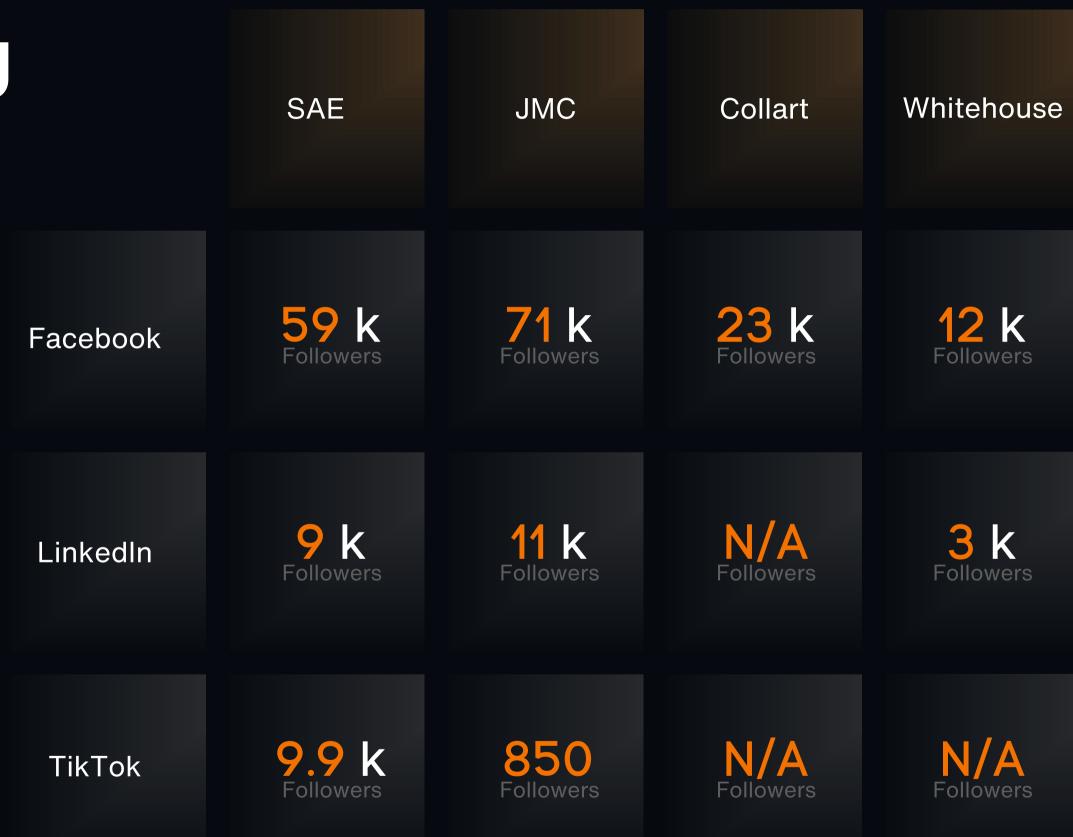
ARCHITECTURE PHOTOGRAPHY

Linkedin

3 k Followers

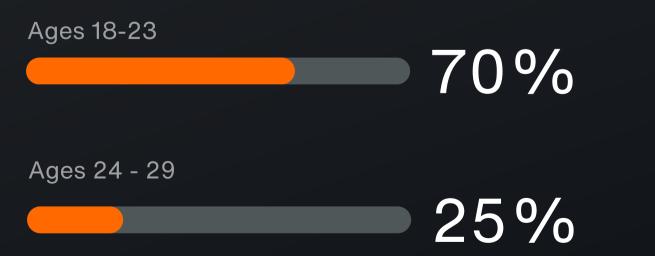
Social Following

Comparison table between SAE, JMC, Collarts. and Whitehouse University on social media platforms, facebook, LinkedIn and TikTok.



SAE Audience Demographics

95% Local Students

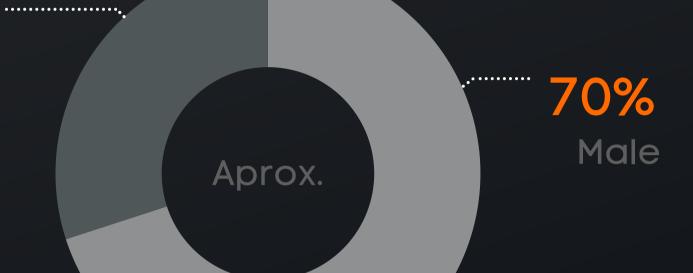




30%

Female

Students interested in creative industries. Year 12 school leavers, mature students, and Year 11 students considering their options for the next 12 months. Those who attended SAE events or recommended by their careers teachers. Media teachers can share this opportunity with their students.







Bachelor's degree in film (Facebook User)

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Job / Education Freelancer

Age 26 Sex Male

Location Dubi, UAE

Budget Moderate

Interests

Filmmaking, storytelling, videography, attending film festivals and screenings, collaborating with other filmmakers, staying updated on the latest film technologies and trends, building an online presence to showcase work

Values

Creativity, visual storytelling, cultural expression, entrepreneurial spirit, building a strong online presence, achieving recognition in the regional and international film scene

Personality

Creative, ambitious, tech-savvy, passionate about storytelling through film, driven to build a successful freelance career, enjoys working independently and collaboratively

Brand Affinities

Film equipment brands (e.g., Canon, Sony, Blackmagic Design), film editing software (e.g., Adobe Premiere Pro, DaVinci Resolve), online filmmaking platforms (e.g., Vimeo, FilmFreeway)

Social Media Facebook (uses groups and pages to connect with other filmmakers and find work opportunities)

Media Consumption

Follows established and upcoming filmmakers on social media, learning from their work and experiences

Goals & Aspirations

- Develop a unique filmmaking style
- Secure freelance projects that align with his creative vision
- Gain recognition in the regional and potentially international film scene

Pain Points

- Difficulty securing consistent freelance work in a competitive market
- Lack of industry connections and experience
- Limited access to professional equipment and software
- Struggles to stand out from other aspiring filmmakers

How SAE can help

- Develop hands-on skills in directing, editing, cinematography, and more.
- Refine his style under the guidance of experienced instructors.
- Create a professional portfolio to impress potential clients.
- SAE has a global network, allowing him to connect with the wider film community and potentially gain international exposure.

industry knowledge

Technical Skills

Confidence



Amy.K in

Creative Industry Professional & Parent (LinkedIn User)

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Job / Education Graphic Design Lecturer

Age 41

Sex Female

Location Melbourne

Budget Felxible

Interests

Graphic design trends and theory, visual communication, teaching and mentoring, staying upto-date on industry developments, collaborating with colleagues

Values

Creativity, critical thinking, problem-solving, innovation, fostering a positive learning environment, preparing students for successful careers in graphic design

Personality

Passionate, knowledgeable, encouraging, resourceful, adaptable, enjoys inspiring and guiding students

Brand Affinities

Design software (e.g., Adobe Creative Suite), design resource platforms (e.g., Behance, Dribbble), design publications and conferences

Social Media

LinkedIn (connects with industry professionals, shares teaching resources, and stays informed about design trends)

Media Consumption Reads design blogs and publications for industry news, trends, and teaching strategies.

Goals & Aspirations

- Inspire and mentor students
- Share her industry knowledge and experience
- Contribute to the development of future design talent
- Stay informed on the latest trends and technologies

Pain Points

- Limited resources and outdated software in current teaching environment
- Difficulty keeping up with the fast-paced nature of the graphic design industry
- Limited opportunities to collaborate with other design professionals

How SAE can help

- Provide access to industry-standard software and resources for effective teaching
- Offer opportunities for professional development and staying current with design trends
- Collaboration with other design professionals within the SAE community
- Provide a platform to mentor and guide future design talent

industry knowledge

Technical Skills

Confidence





Aspiring Music Producer (TikTok User)

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Job / Education High School Student

Age 17

Sex Female

Location Brisbane

Budget Limited

Interests

Music production, DJing, electronic music (EDM), hip-hop, attending music festivals and concerts, creating and sharing content on social media, collaborating with other creatives

Values

Creativity, self-expression, individuality, innovation, being part of a community, building a following online

Personality

Outgoing, creative, ambitious, tech-savvy, enjoys learning new things, seeks validation and approval from peers

Brand Affinities

Music production software/hardware brands (e.g., Ableton, Native Instruments), music streaming services (e.g., Spotify), clothing brands popular with music producers/DJs (e.g., streetwear brands)

Social Media

TikTok consumer (Goes online to find inspiration in short, easy to digest videos and finds them entertaining and engaging)

Media Consumption Listens to music daily, mostly on streaming services like Spotify

Goals & Aspirations

- Become a professional music producer
- Release their own music
- Collaborate with other artists
- Build a large following online

Pain Points

- Lacks the professional skills and knowledge to produce high-quality music
- Difficulty navigating the music industry
- Limited access to expensive equipment and software
- Struggles to get their music heard by a wider audience

How SAE can help

- Master music production with industry-standard training.
- Network and learn from professionals in the music industry.
- Access top-tier studios and software for professional-sounding music.
- Craft a portfolio to showcase her talent.
- Develop skills to effectively market herself and yher music online.

industry knowledge

Technical Skills

Confidence

Platform Rationale

Facebook

Facebook has been selected for its global dominance, versatile functionality, and extensive user base, making it an essential platform to connect SAE to it's target audience through Its unparalleled reach and user-friendly interface cater to a diverse audience, including those less technically inclined. (Daniel Nations, 2024) Initially serving as a platform to reconnect with friends, Facebook swiftly evolved into a powerful business tool capable of targeted advertising. With features like targeted advertising, multimedia storytelling, and strict content policies, Facebook provides a safe and engaging environment for SAE to interact with its audience, fostering brand visibility and community engagement effectively. The platform's robust features, including the Open Graph protocol, further enhance its utility for multimedia storytelling and audience engagement. (Gitner, 2015, p. 124) Facebook and LinkedIn are popular among the older group demographics – so, parents. (Aishwarya Lakshmi, 2023)

LinkedIn

LinkedIn has a focus on professional networking and business development. As highlighted by Zantal-Wiener (2023), LinkedIn serves as a dynamic hub where professionals connect and share content, fostering relationships with colleagues, potential employers, business partners, competitors, and customers. Providing an avenue to engage with SAE audience of students, industry professionals, and potential employers.

Features tailored for businesses, as elucidated by Peek (2020), offers unparalleled opportunities for organisations like SAE to achieve their goals. Whether it's recruitment, lead generation, business growth, or marketing, LinkedIn provides targeted solutions and resources suitable for businesses of all sizes. For SAE, leveraging LinkedIn can facilitate student networking, industry partnerships, and employer engagement, thereby enhancing their brand visibility and fostering professional development opportunities for their audience. Thus, LinkedIn emerges as an essential platform for SAE to connect with their target demographic and advance their objectives effectively.

TikTok

Brandon Doyle (2024) has pointed out that TikTok has exceptional engagement rates. Compared to other social media platforms, content on TikTok often receives considerably more views. This increased engagement, particularly among Gen Z users, makes TikTok an essential tool for SAE to connect with its younger demographic.

As SOCIALBAKERS (2018) has noted, TikTok's influencer marketing potential provides a unique opportunity for SAE to utilize influencers to establish trust and credibility with their audience. Collaborating with TikTok influencers enables SAE to effectively bridge the gap between their brand and potential students or industry partners.

According to Gitner (2015), TikTok's innovative features, such as its algorithmdriven content discovery, short-form video format, and user-friendly editing tools, offer endless creative possibilities for engaging SAE's audience. TikTok provides a dynamic platform for immersive storytelling and audience interaction, whether it's showcasing student life, highlighting industry trends, or promoting SAE's programs. TikTok is popular among <u>younger demographics</u> – so, students. (Aishwarya Lakshmi, 2023)



Brand Voice & Tone

Engaging & Immersive: Connecting with SAE

Feels & Sounds like

SAE's brand tone is immersive, inclusive, and diverse, conveying confidence, innovation, and a global perspective. It feels dynamic and forward-thinking, inviting students from all backgrounds to join a community that embraces creativity, collaboration, and excellence in creative media education.

Voice & Tone

The tone of SAE's brand is confident, knowledgeable, and inclusive, reflecting its position as a global leader in creative media education. It aims to inspire through honesty and openness, adopting a conversational, succinct, and easy-to-understand language to engage with its audience effectively.



Hashtags, Grammar & Language



Language

"Welcome to SAE, where cutting-edge technology meets immersive learning. Our diverse community of students and faculty is dedicated to pushing the boundaries of creativity and innovation."

Hashtags

- #SAEVR #SPACIAL #SAEportfolio #StudentShowCase #SAEimersive #SAEshowcase #VirtualCampus #InnovateWithSAE #CreativeCommunity #UnleashYourPotential #DiverseLearning #GlobalLeaders #ImmersiveEducation #ExploreCreativity #InclusiveCulture
- #DynamicLearning #EmpowerThroughEducation

Phrases & CTA

Measured by Click Through Rates (CTR) The campaign will use inspiring and immersive language as a call to action because it captivates our audience, drawing them into an engaging and transformative experience within the virtual exhibition.

Immerse in creativity

Ready to unlock your creative potential? Dive into our virtual showcase and start your journey with SAE! Creativity doesn't have limits

Join us in shaping the future of creative media – visit our virtual exhibition now and be inspired!

Image with a strong hook (quote) that will be supported by a link leading the audience to the SAE virtual exhibition A prieview of SAE's virtual exhibition room showcasing the avatar exploring and using the chat (message) feature with a link to SAE's virtual exhibition and website Where will your creativity take you

Discover groundbreaking projects from our students – explore our virtual exhibition today!

A video collage (sneak peak) into some of the students work being showcased inside of SAE's virtual exhibition and a link to course information

Visual Guidelines

lcons

The course discipline icons are key to visually differentiating each study category.

Each discipline has its own logo device; distinguished by colour, iconography and graphic element indicative of the courses it includes.





FILM













Code Pro



Helvetica Now

Typography

Code Pro - Headings Code Pro has been chosen for the

headline copy because it has a contemporary and sophisticated style that gives SAE its personality.

Helvetica Now - Body

Helvetica Neue LT Std has been chosen for the support typeface s because it has a universal quality and a broad range of styles that makes it appropriate for many different applications.



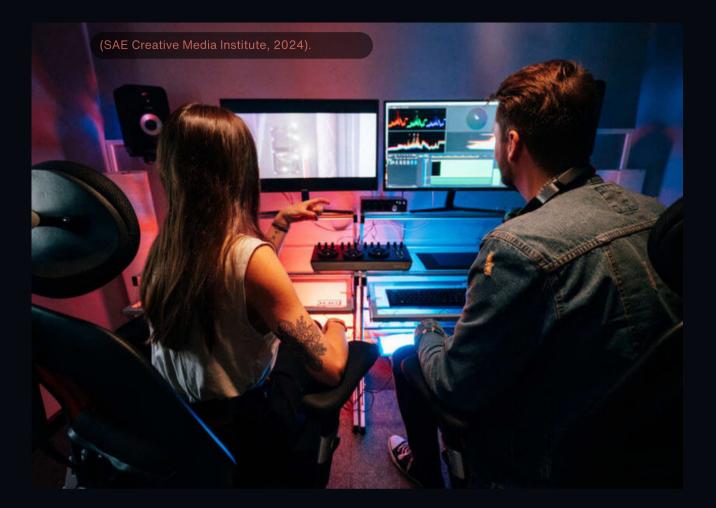
SAE BLACK #000000 ORANGE #FF6900 SILVER #8F9092 **DARK GREY #505759**

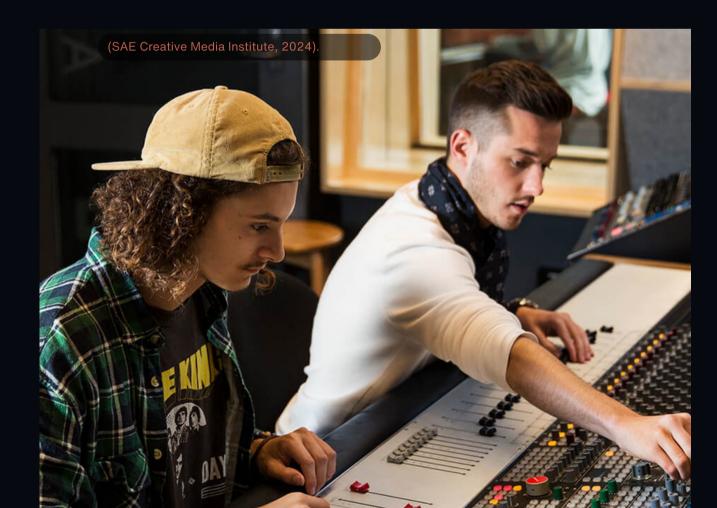
Logo

As a general preference the SAE logo should be reversed out of white on the specified SAE black or the corresponding colour breakdown as specified below.











Students and staff are important to SAE and where possible, photography should include human elements and a sense of energy and dynamism. It should be candid and demonstrate students in action using the equipment and college facilities.



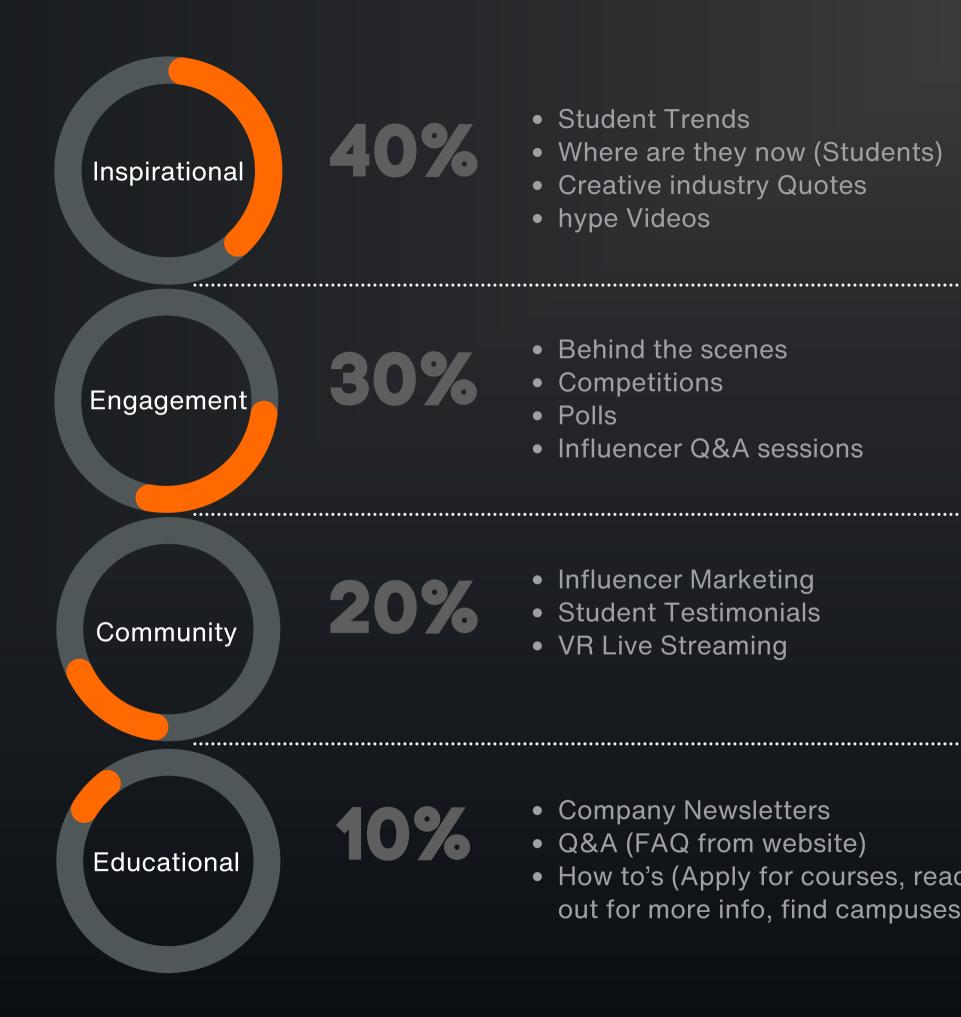




Content Pillars

Elevating the Virtual Experience

SAE's content pillars - inspirational, educational, engagement, and community - underpin the virtual exhibition, offering attendees a multifaceted experience that inspires creativity, provides valuable insights, encourages active participation, and fosters connections within the creative community.



- Student Trends
- Where are they now (Students)
- Creative industry Quotes
- hype Videos
- Behind the scenes
- Competitions
- Polls
- Influencer Q&A sessions
- Influencer Marketing
- Student Testimonials
- VR Live Streaming

- Company Newsletters
- Q&A (FAQ from website)
- How to's (Apply for courses, reach out for more info, find campuses)

Content Calendar

The SAE virtual exhibition social media campaign is scheduled to run for five weeks, starting from April 29th and concluding in the last week of May 2024. Each week will feature specific content and objectives tailored to engage our audience effectively across various platforms.

During **Week 1**, we'll focus on building anticipation with a series of "coming soon" posts designed to generate curiosity and excitement among our audience.

Week 2 will mark the official announcement of SAE's launch of a virtual exhibition for the trimester, signalling the beginning of the campaign's promotional phase.

In **Week 3**, we'll announce the orientation dates and continue to provide links to the SAE website, encouraging our audience to learn more and participate in the upcoming events.

Week 4 will be dedicated to the exhibition itself, with daily posts and activities scheduled from Monday to Friday. All social media platforms will go live to stream parts of the exhibition experience, enhancing engagement and interaction with our audience.

Finally, in **Week 5**, we'll wrap up the campaign by emphasising that the exhibition is now open and available for all, ensuring that those who may have missed earlier announcements have the opportunity to participate and engage with the virtual exhibition.

SOCIAL NETWORK	DATE (MONTH/DAY/ YEAR)	TIME (EST)	CONTENT PILLAR	CORNERSTON E CONTENT	C
WEEK 1	04/29/2024				
FACEBOOK	05/04/2024	6:00 am	PROMOTION	•	Stor
				•	
				•	
				•	
				·	
LINKEDIN	05/04/2024	7:00 am	PROMOTION	·	Pos
				·	_
				·	_
				•	_
				·	_
	04/05/24	11:00	PROMOTION	·	Sho
ΤΙΚΤΟΚ			•	·	_
			•		_
WEEK 2	05/06/2024				
	06/05/24		INSPIRATION	·	Spo
			•		_
FACEBOOK			•		_
			•	·	_
				•	-
					-
LINKEDIN	08/05/24	12:00	INSPIRATION		Spo
			•		-
			•		-
			•		-
					-
ТІКТОК					
TIKTOK	10/05/24	15:00	INSPIRATION	•	Paid
					-
			•		

OpenAI. (2024). "Example social media cations for a virtual exhibition campaign" [Response to user query]. OpenAI's GPT-3 Language Model.

CONTENT		
FORMAT	COPY / HASHTAGS	
ory	Something extraordinary is on the horizon! 🖋 Brace yourselves for an unforgettable experience that will	
st	♦ Are you ready to witness greatness? € Get ready to elevate your experience with something game-chan	
51	The you ready to writess greatness?	9
ort Clip	کی Get ready to be blown away! 🌈 Our upcoming surprise is guaranteed to leave you speechless and wantir	າູ
onsored Post	🎉 Exciting news alert! Get ready to immerse yourself in a virtual art extravaganza like never before! 🧮 汁 O	u
onsored Post	♦ Calling all art enthusiasts and professionals! Solution our upcoming virtual exhibition, where i	n
id Ad Video	🚀 Brace yourselves for an art-filled adventure! 🎨 ┼ Our virtual exhibition is gearing up to showcase a diver	S

https://docs.google.com/spreadsheets/d/1lgNmhzgaNeW 4EPtmxqyu-zASyS1A-nof/edit#gid=1582420915



LinkedIn

Gain Interest within the professional industry

Facebook

Stories to find out more information about upcoming events



SAE Institute Australia 9,341 followers



ttps://bit.ly/3TpSf7i

Get ready to bring your animated visions to life!

#AnimationJourney #SAEStudios #Storytelling

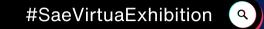
nefu ureisyou #Downtocreateit

ustryReady #SAEAnimation #StudyAnimation

@SAEinstitute



Influencer brand awareness and hype videos. Behind the scenes and meet and greets



LIVE

Social drafts utilising video for higher engagement

Higher education institutions need a robust marketing strategy to increase visibility and maximise admission. They must focus on the diversification of the student and faculty enumeration.

Research shows that 80% of consumers prefer live videos to blog posts, and spend 3X more time viewing live videos than recorded ones.

While short-form and other long-form content are popular means to distribute information and spread awareness, live-streaming videos build real connections with audiences. Live video streaming is also available on Facebook and TikTok.

When university or college marketing is done right, it reaches:

- More of the right kind of students
- Parents and individuals who influence students' decisions
- Employees and well-qualified faculty

It can boost the higher education institution's profile and student enrolment rates, increasing revenue.

EDM DRAFT

The EDM (electronic directed mail) uses SAE's brand voice to engage with the recipients, highlights the benefits of the virtual showcase, and includes clear calls to action ie "scan the QR code" and "visit our website" giving an accessibility option. Overall, it communicates the value of the virtual experience and encourages engagement from the target audience to join in and gain an unlike any other experience.



CTA: Engagement

The main point of the EDM is to invite prospective students to explore SAE's Virtual Exhibition Showcase





CREATIVITY!

Dear Future Creative,

Vision & Mission and cutting-edge facilities.

What to Expect Step inside our virtual exhibition to:

Benefits for You

How to Access https://www.spatial.io/

Event Details

· Date: All year round! Location: Wherever you are – it's virtual!

Join Us Today your imagination soar!

Warm regards,

Allie Hutcher Student Partne SAF





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CREATIVE INSTITUTE

STEP INSIDE SAE'S VIRTUAL EXHIBITION SHOWCASE: YOUR GATEWAY TO



Are you ready to step into a world where creativity knows no bounds? SAE invites you to explore our vibrant Virtual Exhibition room, a dynamic space where inspiration meets innovation!

At SAE, our vision is to be the world's leading educator for the creative media industries. We're on a mission to inspire and develop our graduates through specialist vocational and higher education courses that emphasise practical experience, industry credibility,

As pioneers in creativity, we embody values of purpose, drive, adventure, rigour, genuineness, and respect. Our personality is dynamic, fun, contemporary, hi-tech, bold, imaginative, inspiring, and professional,

· Immerse yourself in captivating student projects and course showcases. · Gain insights from our passionate course directors, alumni, and current students. • Discover exclusive promotions, scholarships, and early entry options.

Experience an interactive journey that: Engages your creativity in a virtual environment accessible year-round. Provides valuable insights into our courses, pathways, and creative opportunities Empowers you to make informed decisions about your educational journey.

Simply scan the QR code or click the link below to begin your adventure: le?share=286186325487792576

· Live Sessions: Join us for interactive Zoom sessions with our staff and faculty. Stay tuned for schedule updates!

Don't miss out on this exciting opportunity to explore SAE's virtual world of creativity. Step inside our virtual exhibition stand and let



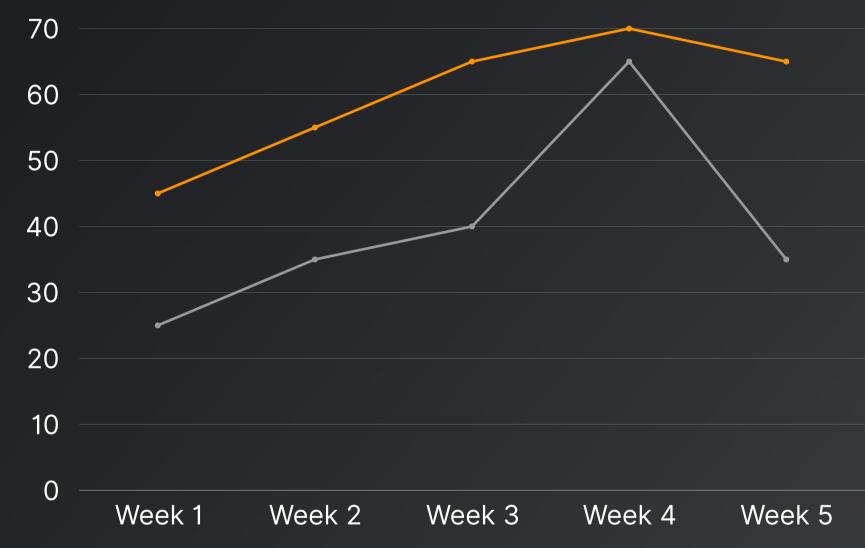




ROI **Evaluation**

Metrics

Using Google Analytics and platform insights we will track engagement metrics, such as website traffic (CTR) and social media engagement (impressions), to measure the ROI of the virtual exhibition campaign. Additionally, we will analyse attendance metrics within the virtual exhibition, looking at factors like visit duration and interactions. These data points will help us guide our promotional strategies and gain insights into audience interest and participation levels, allowing SAE to optimise future campaigns.



SAE social platform insights without campaign

SAE social platform insights during live campaign

Example Graph

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